



Case Study



Since 1981, Atlanta Rod & Manufacturing Co., Inc. has been custom manufacturing anchor bolts, headed bolts, construction and specialty fasteners. Their 120,000 square foot facility enables them to manufacture large-scale construction products as well as smaller short runs of special parts. As an ISO 9001 certified company, they are committed to making high-quality domestic fasteners at competitive prices that meet their customer's delivery schedule. Atlanta Rod & Manufacturing Co., Inc. prides itself on being large enough to handle sizable construction projects but flexible enough to accommodate special rush orders.

xTuple Software

Atlanta Rod selected xTuple Software with it's world-class, accounting system and advanced manufacturing functionality. The need was to replace the "outdated" system that was causing many "work arounds"

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Background:

With many different custom projects going at one time it is important to effectively manage and coordinate each step. Atlanta Rod designs, manufactures and ships custom products to customers and job sites around the world. Timeliness of these deliveries is a high priority as projects require materials at just the right time.

Challenge:

Atlanta Rod had become frustrated with their old software due to lack of functionality and support and chose Friendly Systems to implement PostBooks by xTuple as their new business software. The xTuple software "Fit the need at Atlanta Rod", according to Mary White, owner.

xTuple characteristics easily handled the recording of the custom specifications needed for each order satisfying both the sales and manufacturing shop requirements. As Mary White indicated, ***"The software package works for us, rather than we having to work for it. Many manual processes have been eliminated that were required as work-around deficiencies in our old software."***

Friendly Systems installed the xTuple software on their new Linux computer server and worked with Atlanta Rod to set up the procedures to run the system. After laying out the project in detail, all parties agreed on the "train the trainer" approach to get up and running quickly and efficiently. This method allows for the "key" person in the company to be trained in all aspects of the application software and then they train the other employees in the respective application areas.

As part of the conversion of data, the customers, vendors, inventory items and general ledger from the old system was imported. Old information was "scrubbed" and new rules and procedures were established for handling the data. Electronically importing the data saved time and allowed for easy transition from the old software.

According to Madeline Spratt of Atlanta Rod,

"The new xTuple software is easy to use".

"Any glitches we discovered were very quickly resolved."

Friendly Systems Provides:

- Needs Assessment, Complete Solutions, Award-Winning Software,
- Customization, System Integration and Freedom From Worry

Friendly Systems is trained and experienced in implementing and supporting computer software. For over 25 years understanding people and business has made Friendly Systems successful. Finding the right business solution is a process that we do together. From presale to post implementation we work with you to know what your business does, how it does it and where you want it to be in the future. With this proven methodology we can all feel confident that the right choice is being made.